

Sample Of Memo Requesting Attending Training Academic PDF

Sample of Memo Requesting Attending Training

In the professional landscape, continuous learning and skill enhancement are vital for maintaining productivity and staying competitive. One effective way to promote professional growth is through attending specialized training sessions or workshops. When an employee or team member identifies an opportunity that can benefit their role or the organization, drafting a clear and concise memo requesting approval to attend such training becomes essential. A well-structured memo not only communicates the intent but also highlights the training's value, expected outcomes, and logistical details. This article provides a comprehensive guide, including a sample memo, to assist you in crafting an effective request to attend training sessions.

Understanding the Purpose of a Memo Requesting Attending Training

Before diving into the sample, it's important to understand the core objectives of such a memo. The primary goal is to seek approval from management or relevant authorities to attend a specific training program. The memo should articulate the following:

Key Objectives

- Demonstrate the relevance of the training to your current role or future responsibilities.
- Explain how the training aligns with organizational goals or strategic plans.
- Highlight the anticipated benefits, such as increased efficiency, new skills, or improved performance.
- Provide logistical details including dates, location, costs, and how the training will be funded.
- Address potential concerns such as workload coverage during absence.

Having clarity on these points ensures your request is compelling and provides management with all necessary information to make an informed decision.

Components of an Effective Memo Requesting Attending Training

A well-crafted memo typically contains the following sections:

1. Heading and Date

Begin with a formal heading that includes the recipient's name, your name, position, and the date of writing the memo.

2. Subject Line

Provide a clear subject, such as "Request to Attend [Training Name]" or "Proposal for Employee Training in [Area]."

3. Opening Paragraph

State the purpose of the memo straight away. Mention the specific training you wish to attend and why it is important.

4. Body Paragraphs

- Details of the Training: Include the name, provider, location, dates, duration, and cost.
- Relevance and Benefits: Explain how the training aligns with your role, benefits to the organization, and specific skills or knowledge gained.
- Implementation Plan: Describe how you plan to apply what you learn and any follow-up activities.
- Cost Analysis: Break down the expenses and suggest funding sources or budget considerations.
- Work Coverage: Address how your responsibilities will be managed during your absence.

5. Closing Paragraph

Summarize your request, express willingness to discuss further, and thank the recipient for their consideration.

6. Signature

End with your formal signature and contact information.

Sample Memo Requesting Attending Training

To: [Manager's Name]

From: [Your Name]

Position: [Your Position]

Date: [Current Date]

Subject: Request for Approval to Attend Advanced Digital Marketing Workshop

Dear [Manager's Name],

I am writing to request approval to attend the upcoming Advanced Digital Marketing Workshop scheduled for March 15-17, 2024, in downtown Cityville. This training is organized by the Digital Marketing Institute and aims to enhance participants' skills in SEO, content marketing, social media strategies, and data analytics.

As our team continues to focus on expanding our online presence, staying current with the latest digital marketing trends and tools is crucial. Attending this workshop will equip me with advanced skills in SEO optimization, keyword analysis, and performance tracking, directly contributing to our department's goal of increasing organic traffic by 20% over the next quarter.

Details of the Training:

- Training Name: Advanced Digital Marketing Workshop
- Provider: Digital Marketing Institute
- Location: Cityville Conference Center
- Dates: March 15-17, 2024
- Duration: 3 days
- Cost: \$1,200 (including materials and certification)

Relevance and Benefits:

The curriculum covers updated SEO techniques, including schema markup, voice search optimization, and mobile-first strategies, which are vital as our target audience increasingly uses mobile devices and voice assistants. Gaining certification and practical knowledge from this workshop will enable me to implement more effective campaigns, improve our website's ranking, and analyze campaign data more efficiently.

Implementation Plan:

Upon returning, I will prepare a brief presentation for the team to share key insights and actionable strategies. Additionally, I will develop an implementation plan for integrating new SEO tactics into our current projects, ensuring immediate application of learned skills.

Funding and Work Coverage:

The estimated cost can be covered through our professional development budget. During the training, I will ensure that my responsibilities are managed effectively by adjusting deadlines and delegating tasks where necessary. I am also willing to coordinate with team members to ensure that ongoing projects remain on schedule during my absence.

I believe that this training opportunity aligns with our department's objectives and will provide significant value to our ongoing marketing efforts. I am confident that the knowledge gained will translate into measurable improvements in our digital outreach.

Thank you for considering my request. I am available to discuss any questions or provide further information.

Sincerely,

[Your Name]

[Your Contact Information]

Tips for Writing a Persuasive Training Request Memo

To maximize the chances of approval, keep these tips in mind:

Be Clear and Concise

Avoid lengthy explanations. Present your case straightforwardly, focusing on key points.

Highlight Organizational Benefits

Emphasize how the training will benefit the team or organization, not just your personal development.

Provide Supporting Data

Include statistics or data illustrating the need for the training or potential improvements resulting from it.

Address Potential Concerns

Preemptively discuss how you will handle work coverage and ensure minimal disruption.

Follow Up

After submitting your memo, follow up with a brief discussion to reinforce your request and answer any questions.

Conclusion

Requesting approval to attend training through a well-structured memo is an essential step toward professional development and organizational improvement. By clearly outlining the purpose, benefits, logistics, and impact, you can present a compelling case that encourages management to support your growth. Remember to tailor your memo to your organization's culture and priorities, ensuring that your request aligns with broader strategic goals. With a thoughtful and detailed approach, you increase your chances of securing approval for valuable training opportunities that can elevate your skills and contribute to your organization's success.

Sample of memo requesting attending training is an essential document within professional and corporate environments, serving as a formal request to secure approval and resources for an employee to participate in a training program. Crafting an effective memo not only enhances communication but also increases the likelihood of approval by clearly articulating the purpose, benefits, and logistics of the proposed training. In this comprehensive review, we will explore the structure, key elements, best practices, and sample content to help you draft compelling and professional memos requesting training attendance.

Understanding the Purpose of a Memo Requesting Training

A memo requesting training is primarily designed to:

- Inform management or supervisors about an employee's interest or need for professional development.
- Justify the necessity of attending specific training programs.
- Secure approval for time off, financial investment, or resources needed.
- Align training goals with organizational objectives to demonstrate value.

By effectively communicating these points, the memo acts as a persuasive tool that emphasizes both individual growth and organizational benefits.

Key Components of a Well-Written Memo Requesting Training

A successful memo should be structured clearly, with each section serving a specific purpose. Here are the core components:

1. Heading and Date

- Clearly specify the recipient, sender, date, and subject line.
- Example:

To: [Supervisor's Name]

From: [Your Name]

Date: [Current Date]

Subject: Request for Attendance at [Training Program Name]

2. Opening Statement

- Briefly state the purpose of the memo.
- Capture attention with a clear, concise sentence.
- Example:

I am writing to formally request approval to attend the upcoming [Training Program Name] scheduled for [dates] to enhance my skills in [relevant area].

3. Explanation of the Training Program

- Provide details about the training, including:
 - Name, provider, location, dates.
 - Duration and format (online, in-person, hybrid).
 - Content overview and objectives.
- Emphasize how the training aligns with your current role or future responsibilities.

4. Justification and Benefits

- Articulate the reasons for attending, such as:
 - Skill enhancement.
 - Addressing specific challenges faced in your work.
 - Keeping up with industry standards.
 - Career development.
- Highlight organizational benefits, like improved productivity, innovation, or competitive advantage.

5. Cost and Logistics

- Include estimated costs:
- Registration fees.
- Travel and accommodation (if applicable).
- Materials or other expenses.
- Mention how costs will be managed or if there are available budgets.

6. Proposed Schedule and Coverage

- Outline how your responsibilities will be managed during your absence.
- Suggest coverage plans or delegation of tasks.
- Confirm availability for follow-up or post-training sharing.

7. Request for Approval

- Clearly state the approval you seek.
- Politely request the recipient's support.

8. Closing and Contact Information

- Express appreciation for consideration.
- Offer to provide additional details.
- Include your contact information for follow-up.

Best Practices for Drafting an Effective Memo

To maximize the impact of your memo request, consider these best practices:

- **Be Clear and Concise:** Avoid unnecessary jargon; focus on key points.
- **Use Formal Language:** Maintain professionalism throughout.
- **Highlight ROI:** Emphasize how training benefits both your development and the organization.
- **Support with Data:** When possible, include evidence of the training's relevance or success stories.
- **Follow Organizational Templates:** Adhere to company standards for memo formatting.
- **Proofread:** Ensure clarity, grammatical correctness, and professionalism.

Sample Memo Requesting Attendance at Training

Below is a sample memo illustrating how to encapsulate all the above elements:

To: Jane Smith, Department Manager

From: John Doe, Marketing Specialist

Date: October 27, 2023

Subject: Request for Approval to Attend Digital Marketing Conference 2024

Dear Ms. Smith,

I am writing to request your approval to attend the upcoming Digital Marketing Conference scheduled for March 15-17, 2024, in New York City. This conference offers extensive sessions on emerging trends in digital marketing, data analytics, and social media strategies, which are highly relevant to our department's goals.

The training will be conducted by industry experts and features workshops, keynote speeches, and networking opportunities with leading professionals. Attending this event will equip me with advanced skills in campaign analytics, content optimization, and emerging digital tools, directly aligning with our current objective to expand our online reach and improve engagement metrics.

Participation in this conference will also benefit the organization by:

- Introducing innovative marketing techniques that can be integrated into our campaigns.
- Enhancing our team's overall digital competency.
- Providing insights into competitor strategies and industry best practices.

The total estimated cost for registration, travel, and accommodation is approximately \$2,000. I am confident that this investment will yield significant returns in the form of improved campaign performance and strategic insights.

During my absence, I will ensure that ongoing projects are managed effectively by coordinating with team members and adjusting deadlines as needed. I am also willing to share key learnings through a presentation upon my return.

I kindly request your approval to attend this event. Please let me know if you require any additional information. Thank you for considering this opportunity for my professional development and for the

benefit of our team.

Sincerely,

John Doe

[\[email protected\]](#)

(555) 123-4567

Pros and Cons of Using a Formal Memo to Request Training

Pros:

- Formality underscores professionalism and seriousness.
- Provides a clear, recordable request that can be easily referenced.
- Ensures all relevant information is systematically presented.
- Facilitates approval process within organizational protocols.

Cons:

- Can be perceived as rigid or impersonal if not crafted thoughtfully.
- May delay approval if overly lengthy or bureaucratic.
- Requires careful attention to tone and detail to avoid misunderstandings.

Features of an Effective Memo Requesting Training

- Clarity: Clearly states the purpose and benefits.
- Conciseness: Provides necessary details without verbosity.
- Professionalism: Maintains respectful tone and format.
- Supporting Evidence: Justifies the request with relevant data or examples.
- Action-Oriented: Clearly specifies the desired outcome or approval.

Conclusion

A well-crafted sample of memo requesting attending training plays a vital role in professional development and organizational growth. By following structured guidelines, including essential components, and adhering to best practices, employees can increase their chances of securing

approval for valuable training opportunities. Whether you are new to drafting such memos or seeking to improve your existing templates, understanding the purpose, structure, and features outlined above will help you communicate your training needs effectively. Remember, a compelling memo not only advocates for individual growth but also demonstrates how such development aligns with and benefits organizational objectives.

Question What should be included in a memo requesting attendance at training? The memo should include the training details (title, date, location), the reason for attendance, how it benefits the organization, the applicant's details, and any approval or budget considerations. **How do I format a professional memo for training attendance?** Use a clear header with 'To', 'From', 'Date', and 'Subject'. Begin with a formal salutation, state the purpose clearly, provide details about the training, justify the request, and conclude with a polite closing. **What tone should I use in a memo requesting training participation?** Maintain a professional, respectful, and concise tone, emphasizing the importance of the training for professional development and organizational benefit. **Can I include a cost estimate in my memo requesting training attendance?** Yes, including an estimated cost helps decision-makers assess the budget impact and demonstrates preparedness and transparency. **Should I mention potential benefits to the organization in my memo?** Absolutely. Highlighting how the training aligns with organizational goals and the benefits it offers can strengthen your request. **Is it necessary to get approval before sending the memo?** It's advisable to check with your supervisor or HR beforehand to ensure the request aligns with organizational policies and budget constraints. **How long should a memo requesting training attendance be?** Keep the memo concise and focused, typically one page, including all relevant details without unnecessary information. **Should I attach any supporting documents to my memo?** Yes, attaching the training brochure, agenda, or cost estimates can provide additional context and support your request. **What is the best way to follow up after submitting a memo requesting training?** Follow up politely via email or in person if you haven't received a response within a reasonable time frame, and be prepared to answer any questions or provide additional information.

Related keywords: training request, memo template, attendance confirmation, professional development, training invitation, employee training, memo format, training approval, workshop participation, memorandum template

Request letter for attending seminar

Request letter for attending seminar

Attending seminars is an essential aspect of professional growth and development. They provide opportunities for learning new skills, gaining industry insights, networking with peers, and staying

updated with the latest trends. However, before attending such events, it is often necessary to formally request permission or approval from the relevant authority, such as a supervisor, manager, or academic head. A well-crafted request letter for attending a seminar not only demonstrates your professionalism but also highlights the benefits of your participation to the organization or institution. This article provides a comprehensive guide on how to write an effective request letter for attending a seminar, including key components, sample formats, and useful tips to ensure your request is compelling and successful.

Understanding the Purpose of a Request Letter for Attending a Seminar

What Is a Request Letter?

A request letter is a formal document written to ask for permission or approval for a specific purpose. In the context of attending a seminar, it serves as a formal request to an authority, explaining why attendance is necessary and beneficial.

Why Is It Important?

- Formal Communication: It provides a professional way to seek approval.
- Clarity and Transparency: Clearly states the purpose, benefits, and details of the seminar.
- Record Keeping: Serves as a documented request for future reference.
- Persuasion: Helps convince the decision-maker of the importance of your attendance.

Key Components of a Request Letter for Attending a Seminar

1. Subject Line or Heading

- Clearly states the purpose, e.g., "Request for Permission to Attend the XYZ Seminar."

2. Salutation

- Address the recipient respectfully, e.g., "Dear Mr./Ms. [Last Name],"

3. Introduction

- State who you are and the purpose of your letter.

- Mention your position or designation.

4. Details of the Seminar

- Name of the seminar
- Date(s) and duration
- Location
- Organizing body
- The theme or main focus

5. Justification for Attendance

- Explain why attending the seminar is important.
- Mention how it aligns with your role or responsibilities.
- Highlight the potential benefits for the organization or institution.

6. Benefits of Attending

- Skill enhancement
- Knowledge upgradation
- Networking opportunities
- Exposure to industry trends

7. Cost and Arrangements

- Approximate registration fee
- Travel and accommodation details (if applicable)
- Any other expenses involved

8. Request for Approval

- Formal request for permission
- Mention if you seek financial support or other assistance

9. Conclusion

- Express gratitude
- Offer to provide further information

10. Signature

- Your name
- Position
- Contact details

Sample Format of a Request Letter for Attending a Seminar

Subject: Request for Permission to Attend the XYZ Industry Seminar

Dear Mr. Sharma,

I am writing to formally request your approval to attend the upcoming XYZ Industry Seminar scheduled to be held on March 15-17, 2024, at the Grand Convention Center, Cityville. I am currently serving as the Marketing Executive in the Marketing Department and believe that participating in this seminar will greatly benefit my professional development and our organization's objectives.

The seminar is organized by the National Marketing Association and focuses on the latest trends in digital marketing, consumer engagement strategies, and innovative advertising techniques. Given the evolving nature of our industry, staying updated with these developments is crucial for our team's success.

Attending this event will allow me to:

- Gain insights into cutting-edge marketing tools and techniques.
- Network with industry leaders and potential clients.
- Bring back new ideas and strategies to improve our marketing campaigns.
- Enhance my skills, which will translate into better performance and results for our department.

The registration fee for the seminar is \$500, and I estimate the total travel and accommodation expenses to be approximately \$1,200. I believe that the knowledge and contacts gained from this event will provide a significant return on investment, benefiting our projects and initiatives.

I kindly request your approval to attend this seminar. Your support would be greatly appreciated, and I am happy to share a detailed report of the insights gained and how they can be implemented

within our team.

Thank you for considering my request. Please let me know if you need any further information.

Sincerely,

[Your Name]

Marketing Executive

[Your Contact Information]

Tips for Writing an Effective Request Letter for Attending a Seminar

- **Be Clear and Concise:** Clearly state your purpose and provide relevant details without unnecessary information.
- **Highlight Benefits:** Emphasize how attending will benefit both you and the organization.
- **Maintain a Formal Tone:** Use polite and professional language throughout the letter.
- **Provide Detailed Information:** Include dates, location, costs, and other relevant details to facilitate decision-making.
- **Show Preparedness:** Mention arrangements for coverage during your absence or how your responsibilities will be managed.
- **Express Gratitude:** Conclude with appreciation for the recipient's time and consideration.

Additional Considerations

Follow-up

- After sending the letter, follow up with a polite reminder if you do not receive a response within a reasonable timeframe.

Supporting Documents

- Attach or mention any brochures, schedules, or official invitations related to the seminar that can strengthen your request.

Approval Process

- Be aware of your organization's process for approval?whether it requires multiple levels of approval or specific forms.

Post-Attendance Reporting

- Prepare to share a brief report or presentation on the key takeaways from the seminar to demonstrate the value of your participation.

Conclusion

Writing a request letter for attending a seminar is a vital step toward professional development and organizational growth. A well-structured, respectful, and compelling letter can significantly increase your chances of obtaining approval. Remember to tailor your letter to your specific circumstances, clearly articulate the benefits, and demonstrate your commitment to leveraging the knowledge gained for the betterment of your organization. By following the guidelines and examples provided in this article, you can confidently craft an effective request letter that highlights the importance of your participation in professional seminars and conferences.

Request Letter for Attending Seminar: A Comprehensive Guide

In the professional world, continuous learning and networking are vital components of career growth. One effective way to achieve both is by attending seminars relevant to one's field. However, before participating in such events, it is often necessary to secure approval or funding from supervisors, management, or educational institutions. This is where a well-crafted request letter for attending a seminar becomes essential. A request letter not only formally communicates your intent but also presents your case convincingly, demonstrating the benefits to both yourself and the organization.

In this article, we will explore the nuances of writing a compelling request letter for attending a seminar. From understanding its importance to dissecting its structure and providing practical tips, this guide aims to empower professionals and students alike to draft effective requests that facilitate approval and support.

Understanding the Importance of a Request Letter for Attending Seminar

A request letter for attending a seminar serves multiple purposes in a professional or academic setting:

- **Formal Communication:** It provides a formal avenue to express your interest and need for

participation.

- Justification: It offers an opportunity to justify the benefits of attending the seminar, aligning them with organizational or institutional goals.
- Request for Support: It explicitly asks for approval, funding, or resources necessary for attendance.
- Documentation: It creates a record of the request, which can be referenced in future evaluations or reports.

Given these functions, a well-structured request letter can significantly impact the likelihood of approval. It reflects professionalism, clarity, and a strategic approach?traits appreciated by decision-makers.

Key Elements of a Request Letter for Attending a Seminar

A successful request letter comprises several essential components. Understanding and integrating these elements ensures clarity and persuasiveness.

1. Proper Salutation and Addressing

Begin with a respectful salutation, addressing the recipient appropriately. If known, use their name and title; if not, a general greeting like "Dear Sir/Madam" suffices.

2. Clear Introduction of Purpose

State explicitly that you are writing to request permission or support to attend a specific seminar. Mention the seminar's name, date, location, and organizer right at the outset.

3. Justification and Benefits

Explain why attending the seminar is important. Elaborate on how it aligns with your role, enhances your skills, or benefits the organization. Highlight:

- The seminar's relevance to your current responsibilities
- Opportunities for networking with industry leaders
- Access to new knowledge, tools, or methodologies
- Potential for bringing back valuable insights to your team

4. Details of the Seminar

Provide detailed information about the seminar, including:

- Date and duration
- Venue
- Agenda or key topics
- Key speakers or facilitators
- Cost and registration details

5. Request for Support

Specify what support you are seeking?be it permission, financial assistance, or resources such as travel arrangements or accommodation.

6. Budget and Cost Breakdown

If applicable, include an estimated budget covering registration fees, travel, lodging, and other expenses. Providing a breakdown demonstrates preparedness and transparency.

7. Commitment and Follow-up

Assure the recipient of your commitment to share learnings or implement new strategies post-seminar. Offer to prepare a report or presentation if appropriate.

8. Polite Closing and Contact Details

Conclude with a courteous closing remark, expressing gratitude for consideration. Include your contact details for further discussion.

Sample Structure of a Request Letter for Attending a Seminar

While formats may vary depending on the organization or context, a typical request letter follows this structure:

[Your Name]

[Your Position]

[Department/Organization]

[Date]

[Recipient's Name]

[Recipient's Position]

[Organization/Department]

Dear [Recipient's Name],

Subject: Request for Approval to Attend [Seminar Name]

I am writing to request your approval and support to attend the upcoming [Seminar Name], scheduled to take place on [Date] at [Location], organized by [Organizer]. As a [Your Position], I believe that participating in this event will significantly contribute to my professional development and benefit our department by [briefly mention benefits].

The seminar focuses on [brief overview of key topics], which directly relate to [your current responsibilities or projects]. Attending will enable me to acquire new skills in [specific skills], learn about emerging trends such as [trends], and network with industry experts. This exposure will empower me to implement innovative solutions and share insights with our team.

The estimated cost for registration, travel, accommodation, and meals totals approximately [amount]. I have attached a detailed budget breakdown for your review. I am confident that the knowledge gained will justify this investment and lead to improved efficiency and outcomes in our work.

I am committed to sharing the knowledge gained through a detailed report or presentation upon my return. I believe this will maximize the value of my attendance for our team.

Thank you for considering this request. I am happy to discuss any further details or answer questions. Please feel free to contact me at [your contact information].

Sincerely,

[Your Name]

[Your Signature, if submitting a hard copy]

Tips for Writing an Effective Request Letter for Attending a Seminar

To maximize your chances of approval, keep in mind these practical tips:

- Be Concise and Clear: Avoid unnecessary details. State your purpose clearly and succinctly.

- Highlight Benefits: Emphasize how attending aligns with organizational goals and your professional growth.
- Provide Evidence: Attach official seminar brochures, agenda, or speaker bios to substantiate your request.
- Be Professional and Polite: Use respectful language, proper formatting, and a formal tone throughout.
- Anticipate Questions: Include potential concerns such as costs, time off, or expected outcomes and address them proactively.
- Follow Up: After submitting the letter, follow up politely if you do not receive a response within a reasonable period.

Conclusion: The Power of a Well-Crafted Request

A request letter for attending a seminar is more than a formal formality; it is a strategic communication tool that can unlock valuable opportunities for professional development. By understanding its key components, structuring your message effectively, and emphasizing mutual benefits, you can craft compelling requests that resonate with decision-makers. Whether you're a student seeking academic enrichment or a professional aiming to stay ahead in your industry, mastering the art of writing persuasive request letters will enhance your ability to access growth opportunities.

Remember, a well-prepared request not only increases your chances of approval but also demonstrates professionalism and initiative—qualities that are highly valued in any setting. Invest time in crafting your letter thoughtfully, and you'll be well on your way to turning seminars into stepping stones for your success.

Question What should be included in a request letter for attending a seminar? A request letter should include the purpose of attending, details of the seminar (date, location, topic), how it benefits your role, and a polite request for approval. **Answer** How to address the recipient in a request letter for seminar attendance? Begin with a formal salutation such as 'Dear [Manager's Name]' or 'To whom it may concern,' depending on the company's protocol. Is it necessary to mention the seminar's cost in the request letter? Yes, including details about registration fees, travel expenses, and accommodation costs helps provide transparency and facilitates approval. Can I include a brief summary of what I will learn at the seminar in my letter? Absolutely. Mentioning key topics and skills to be gained demonstrates the seminar's relevance and value to your professional development. Should I specify how attending the seminar will benefit the company in my request? Yes, highlighting how the knowledge or skills gained can improve your performance or contribute to the company's goals strengthens your case. What is the appropriate tone for a request letter to attend a seminar? The tone should be formal, respectful, and professional, emphasizing your enthusiasm and the benefits of attending. How far in advance should I submit a request letter for seminar attendance? Ideally, submit your request at least 2-4 weeks before the seminar date to allow time

for approval and arrangements. Is it advisable to include a plan for covering your responsibilities during your absence? Yes, mentioning how your duties will be managed or delegated shows responsible planning and reassures your supervisor. Can I follow up on my request if I don't receive a response in time? Yes, politely follow up after a reasonable period to inquire about the status of your request and express your continued interest.

Related keywords: seminar invitation, attendance request, formal letter, event participation, professional development, conference invitation, RSVP letter, invitation email, seminar confirmation, training session request

Read the full article online: [REQUEST LETTER FOR ATTENDING SEMINAR](#)